

# 2018-19 Regional Demand Occupations List

Sorted By Occupational Title



Workforce Development Area 2 - Okaloosa and Walton Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.45/hour and Entry Wage of \$11.75/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.65/hour and Entry Wage of \$14.45/hour



SOC Code†	HSHW†	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage Mean	2017 Hourly Wage Entry	FLDOE Training Code	In EFI Targeted Industry?	Data Source†
132011	HSHW	Accountants and Auditors	1.81	92	35.99	20.98	5	Yes	R
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	S
532021	HSHW	Air Traffic Controllers	0.41	69	57.98	33.00	3	Yes	S*
531011	HSHW	Aircraft Cargo Handling Supervisors	1.40	30	25.09	15.26	4	Yes	S*
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	501	26.64	16.74	3	Yes	S*
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	S
532022		Airfield Operations Specialists	1.40	30	24.82	13.18	4	Yes	S*
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	0.78	133	23.43	16.05	4	Yes	R*
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.85	100	17.77	11.81	3	No	R
433031	HSHW	Bookkeeping, Accounting, and Auditing Clerks	0.40	1,078	49.47	43.49	4	Yes	S*
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	S
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	0.51	181	36.68	23.45	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	1.69	7,553	19.34	13.27	3	No	S
472051		Cement Masons and Concrete Finishers	2.54	33	16.91	13.99	3	No	R
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.04	1,921	30.57	19.92	3	Yes	S
532012	HSHW	Commercial Pilots	1.11	32	59.45	46.38	3	Yes	R
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S
113021	HSHW	Computer and Information Systems Managers	2.3	412	60.58	38.09	3	Yes	S*
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
514012	HSHW	Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic	2.16	30	23.95	15.77	3	Yes	R*
151131	HSHW†	Computer Programmers	-0.20	332	24.00	15.82	3	Yes	S*
151121	HSHW	Computer Systems Analysts	2.70	1,867	40.67	27.27	4	Yes	S
151151	HSHW	Computer User Support Specialists	1.71	46	25.66	16.79	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
474099		Construction and Related Workers, All Other	1.50	379	15.10	10.37	3	No	S*
119021	HSHW	Construction Managers	1.32	2,597	46.78	27.63	4	No	S
333012		Correctional Officers and Jailers	0.39	2,751	21.04	16.19	3	No	S
131051	HSHW	Cost Estimators	1.80	1,649	29.57	18.16	4	No	S

151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	2.28	2,680	18.58	13.92	3	Yes	S
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
119031	HSHW	Education Administrators, Preschool and Childcare Center/Program	1.20	52	25.08	15.61	4	No	R*
173023	HSHW	Electrical and Electronic Engineering Technicians	0.69	176	36.60	20.87	4	Yes	R*
472111		Electricians	1.30	67	19.50	12.48	3	No	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	0.52	41	28.93	26.85	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.14	75	31.76	24.14	5	No	R
292041	HSHW	Emergency Medical Technicians and Paramedics	2.30	433	36.90	28.40	4	Yes	S*
173029	HSHW	Engineering Technicians, Except Drafters, All Other	0.38	113	30.03	24.34	4	Yes	R*
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	S
332011		Firefighters	NR	NR	19.95	12.95	3	No	R
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.16	68	27.44	18.99	4	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.04	50	29.67	19.51	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.61	126	23.55	16.50	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.59	2,594	28.34	18.64	3	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.19	3,977	44.88	22.36	4	Yes	S
391021		First-Line Supervisors of Personal Service Workers	1.68	34	17.35	12.85	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.95	240	20.54	13.56	3	No	R
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	S
111021	HSHW	General and Operations Managers	1.37	106	67.86	32.91	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
271024		Graphic Designers	1.08	1,859	22.56	14.86	4	Yes	S
395012		Hairdressers, Hairstylists and Cosmetologists	1.90	87	19.95	13.60	3	No	R*
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
319099	HSHW	Healthcare Support Workers, All Other	1.50	164	54.08	45.21	3	Yes	S*
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.42	71	20.36	15.74	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.23	10,864	19.52	13.18	3	Yes	S
311011		Home Health Aides	3.90	1,668	15.80	10.95	3	Yes	S*
131071	HSHW	Human Resources Specialists	0.74	34	30.60	19.52	5	No	R
173026		Industrial Engineering Technicians	0.44	61	18.58	15.76	4	Yes	R*
499041	HSHW	Industrial Machinery Mechanics	2.61	1,607	23.86	16.35	3	Yes	S
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	S
151122	HSHW	Information Security Analysts	2.50	187	31.12	22.32	3	Yes	R*
499099		Installation, Repair and Maintenance Workers	1.58	471	17.16	10.86	3	No	S*
413021	HSHW	Insurance Sales Agents	1.78	43	24.05	16.10	3	Yes	R

271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
292061		Licensed Practical and Licensed Vocational Nurses	1.72	44	19.53	16.41	3	Yes	R
434131		Loan Interviewers and Clerks	1.41	1,937	19.69	14.37	3	Yes	S
132072	HSHW	Loan Officers	2.79	38	35.64	18.82	4	Yes	R
119081	HSHW	Lodging Managers	1.30	160	25.95	16.29	4	No	R*
131081	HSHW	Logisticians	0.73	33	39.70	29.43	5	Yes	R
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	S
499071		Maintenance and Repair Workers, General	1.44	3,779	16.98	10.93	3	No	S*
131111	HSHW	Management Analysts	1.61	156	43.56	27.84	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.38	46	23.85	15.82	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
319092		Medical Assistants	2.50	61	15.11	12.79	3	Yes	R
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	2.31	2,944	15.60	12.20	3	Yes	S
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.14	43	32.72	24.83	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
493051		Motorboat Mechanics	1.20	115	20.02	13.75	3	No	S*
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	S
472073		Operating Engineers/Construction Equipment Operators	1.02	34	22.29	14.47	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
232011	HSHW	Paralegals and Legal Assistants	1.90	2,480	23.91	16.19	3	Yes	S
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
292052	HSHW	Pharmacy Technicians	1.8	781	37.37	29.13	3	No	S*
319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.40	3,211	20.07	14.05	3	No	S
333051	HSHW	Police and Sheriff's Patrol Officers	1.03	3,281	28.38	19.80	3	No	S
252011		Preschool Teachers, Except Special Education	1.10	926	16.19	13.08	4	No	S*
119141		Property, Real Estate & Community Association Managers	1.22	59	22.57	12.43	4	No	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	S
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021	HSHW	Real Estate Brokers	NR	NR	NR	NR	3	No	R
419022		Real Estate Sales Agents	1.68	53	25.69	11.78	3	No	R
291141	HSHW	Registered Nurses	1.68	144	27.76	20.52	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
472181		Roofers	2.17	36	16.13	12.97	3	No	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.21	2,641	41.47	18.89	3	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.04	11,577	28.72	12.53	3	Yes	S
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.11	61	32.46	24.60	5	No	R

492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
119151	HSHW	Social and Community Service Managers	1.80	161	32.05	24.69	4	No	R*
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	S
151132	HSHW	Software Developers, Applications	1.73	54	48.70	32.15	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.93	33	52.43	35.63	5	Yes	R
472231		Solar Photovoltaic Installers Installation, Maint, and Repair	4.60	57	16.23	11.98	3	No	R*
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
273042	HSHW	Technical Writers	0.59	33	28.91	24.33	5	Yes	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	S
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134		Web Developers	NR	NR	22.29	16.36	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.93	1,706	18.32	12.91	3	Yes	S
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

Updated: July 9, 2018

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

\* = 2018.19 Board Approved Additions

EFI - Enterprise Florida, Inc.

*COW is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.*

*All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.*